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Black Country Constructing Excellence Club

Business Improvement Techniques and Case Study

The speakers at this event will be: Neil Jarrett, Shaun Aldis and Gavin Fraser.

Neil Jarrett



The Collaborative Working Centre Ltd (CWC) was created in November 2001 by the University of Warwick. With the help of Department of Trade and Industry (DTI) funding and under the auspices of the Design Build Foundation, CWC evolved to take forward learning on Integrated Supply Chains and Collaborative Working that had arisen from a number of 'Egan - orientated' projects. These projects involved such clients including local authorities, housing associations, health trusts and central government.



Neil is CEO of CWC and a Chartered Civil Engineer. He has been a business management consultant since 1997 providing support to government and to major public and private sector clients. Neil's interest is in the implementation of supply chain management, integrated working and business improvement techniques to deliver customer satisfaction and optimum value for money.

Neil will discuss the current financial environment, its impact, blockers for improvement and outline steps that can be taken to mitigate the impact of the cuts.

Shaun Aldis



Shaun Aldis is Director of Property Services for Wolverhampton Homes. Shaun's brief is to look at reducing costs and improving results for refurbishments and he intends to show how deploying innovative practices and processes can help the sector get the most from its resources.

Shaun talks emphatically in terms of "efficiencies" rather than "cuts" - "We've found huge cost savings in our Decent Homes programme – made without any negative impact on our customers. In fact, a more efficient service through 'lean construction' usually means much less disruption for tenants."

Shaun's statistics are dramatic. He will discuss scenario planning and value engineering, how he has worked with trades people and partners, how he has used the information available to inform and direct asset planning and management and how understanding and looking at whole life cost can have huge impacts on cost.

The task of shaping organisations, services and budgets to the new reality is both hard and pressing. Shaun will state how he and his team have worked out better and smarter ways of getting things done.

Gavin Fraser



The Nation's Local Builder™

Gavin Fraser is Business Development Director for the National Housing Team in ROK. Gavin will outline how taking a collaborative and lean approach to delivering projects working closely with client teams has brought benefits to ROK as a commercial company.